

FY2011 Second Quarter Consolidated Financial Results (Japan GAAP)

(April 1, 2010 through September 30, 2010)

English Translation of the Original Japanese-Language Document



November 8, 2010

Company name : ISUZU MOTORS LIMITED
 Stock exchange on which the shares are listed : Tokyo Stock Exchange in Japan
 Code number : 7202
 URL : <http://www.isuzu.co.jp/world/investor/index.html>
 Representative : Susumu Hosoi, President
 Contact : Naruhito Furuta, General manager,
 General Affairs & HR Department Tel. (03) 5471 - 1141
 Scheduled date for submission of quarterly financial statements : November 11, 2010
 Expected starting date for distribution of cash dividends : November 29, 2010
 The additional materials of the quarterly financial results : Yes
 Holding of the quarterly financial results meeting : Yes (for investment analysts and institutional investors)

(Amounts are rounded down to the nearest million yen.)

1. Consolidated Financial Highlights (April 1, 2010 through September 30, 2010)

<1> Consolidated Financial Results

(% indicates increase/decrease from previous 2nd quarter.)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	millions of yen	%	millions of yen	%	millions of yen	%	millions of yen	%
FY2011 2nd Quarter	724,879	63.7	46,754	-	47,656	-	29,198	-
FY2010 2nd Quarter	442,848	(48.5)	(20,017)	-	(23,580)	-	(27,768)	-

	Net Income per Share	Net Income per Share after Dilution of Potential Stock
	yen	yen
FY2011 2nd Quarter	17.23	-
FY2010 2nd Quarter	(16.39)	-

<2> Consolidated Financial Position

	Total Assets	Net Assets	Shareholders' Equity Ratio	Net Assets per Share
	millions of yen	millions of yen	%	yen
FY2011 2nd Quarter	1,140,408	368,918	27.4	184.46
FY2010	1,110,383	354,534	26.8	175.62

[Note] Total Amount of Shareholders' Equity
 FY2011 2nd Quarter 312,566 millions of yen
 FY2010 297,593 millions of yen

2. Cash Dividends

	Dividend per Share				
	1st Quarter	2nd Quarter	3rd Quarter	Year-End	Total
	yen	yen	yen	yen	yen
FY2010	-	0.00	-	3.00	3.00
FY2011	-	2.00	-	2.00	4.00
FY2011 (Forecast)	-	-	-	-	-

[Note] Revision to the projected dividend for FY2011: None

3. Consolidated Forecast for FY2011 (April 1, 2010 through March 31, 2011)

(% indicates increase/decrease from previous term.)

	Net Sales		Operating Income		Ordinary Income		Net Income		Net Income per Share
	millions of yen	%	millions of yen	%	millions of yen	%	millions of yen	%	yen
Year-End	1,430,000	32.3	80,000	626.6	80,000	602.1	52,000	519.0	30.69

[Note] Revision to Consolidated Forecast for FY2011: Yes

4. Others

<1> Changes in significant subsidiaries during this period : None

(Note) This item indicates whether there were changes in significant subsidiaries affecting the scope of consolidation during this period.

<2> Adoption of simplified methods of accounting and

specific accounting methods of quarterly consolidated financial statements : Adopted

(Note) This item indicates whether there was adoption of simplified methods of accounting and specific accounting methods for presenting quarterly consolidated financial statements.

<3> Changes in accounting policies, procedures and disclosures

Changes due to revisions of accounting standards : Adopted

Changes due to factors other than revisions of accounting standards : None

(Note) This item indicates whether there were changes in accounting policies, procedures and disclosures for presenting quarterly consolidated financial statements, described in "Changes in Bases of Presenting Quarterly Consolidated Financial Statements".

<4> Number of shares issued (common stock)

Number of shares issued and outstanding	FY2011 2nd Quarter	1,696,845,339	Shares
at the end of the term (inclusive of treasury stock)	FY2010	1,696,845,339	Shares
Number of treasury stock at the end of the term	FY2011 2nd Quarter	2,394,924	Shares
	FY2010	2,355,667	Shares
Average number of stocks issued	FY2011 2nd Quarter	1,694,472,778	Shares
	FY2010 2nd Quarter	1,694,586,630	Shares

※Information regarding the implementation of quarterly review procedures

These quarterly financial results are not subject to quarterly review procedures based on the Financial Instruments and Exchange Act. At the date of the announcement, quarterly financial results review procedures based on the Financial Instruments and Exchange Act have not been completed.

※Explanation on the usage of the financial performance forecasts and others

<1> With the release of the FY2011 Second Quarter Consolidated Financial Results, the company revised the financial performance forecasts for the year-end of FY2011, announced on August 4, 2010.

<2> Regarding the revisions of the financial performance forecasts for the year-end of FY2011, please refer to the announcement released today (November 8, 2010).

<3> The financial performance forecasts are calculated based on the information available and assumptions at the date of the announcement on uncertain factors that may give an impact to the financial results. There are possibilities that the actual financial results may differ largely due to a variation of factors.

CONSOLIDATED QUARTERLY BALANCE SHEETS

(millions of yen)

	September 30, 2010	March 31, 2010
[ASSETS]		
CURRENT ASSETS		
Cash and deposits	201,465	155,820
Notes and accounts receivable-trade	179,204	188,108
Merchandise and finished goods	64,205	67,561
Work in process	7,557	7,437
Raw materials and supplies	37,493	31,439
Deferred tax assets	18,081	18,285
Other	22,524	20,230
Allowance for doubtful accounts	(1,051)	(1,166)
Total Current Assets	529,480	487,715
NON-CURRENT ASSETS		
Property, plant and equipment		
Buildings and structures, net	108,660	110,425
Machinery, equipment and vehicles, net	84,974	86,335
Land	269,471	269,558
Lease assets, net	7,739	6,996
Construction in progress	13,455	15,268
Other, net	8,425	9,142
Total Property, Plant and Equipment	492,728	497,726
Intangible assets		
Other	7,601	8,532
Total Intangible Assets	7,601	8,532
Investments and other assets		
Investment securities	83,092	87,386
Long-term loans receivable	3,699	4,149
Deferred tax assets	10,024	9,637
Other	19,332	23,434
Allowance for doubtful accounts	(5,549)	(8,198)
Total Investments and Other Assets	110,598	116,408
Total Non-Current Assets	610,927	622,668
TOTAL ASSETS	1,140,408	1,110,383

CONSOLIDATED QUARTERLY BALANCE SHEETS

(millions of yen)

	September 30, 2010	March 31, 2010
[LIABILITIES]		
CURRENT LIABILITIES		
Notes and accounts payable-trade	263,171	237,361
Short-term loans payable	61,574	67,355
Current portion of bonds	-	20,000
Lease obligations	2,649	2,494
Income taxes payable	6,854	6,406
Accrued expenses	36,570	33,705
Provision for bonuses	11,949	11,778
Provision for product warranties	2,264	2,483
Deposits received	3,461	4,288
Other	14,174	16,040
Total Current Liabilities	402,671	401,913
NON-CURRENT LIABILITIES		
Bonds payable	23,000	23,000
Long-term loans payable	207,573	197,138
Lease obligations	5,817	5,026
Deferred tax liabilities	3,952	3,337
Deferred tax liabilities for land revaluation	55,768	55,818
Provision for retirement benefits	62,812	61,367
Long-term deposits received	1,341	1,252
Negative goodwill	318	373
Other	8,235	6,620
Total Non-Current Liabilities	368,817	353,935
TOTAL LIABILITIES	771,489	755,849
[NET ASSETS]		
SHAREHOLDERS' EQUITY		
Capital stock	40,644	40,644
Capital surplus	50,427	50,427
Retained earnings	177,800	153,663
Treasury stock	(610)	(599)
Total Shareholders' Equity	268,262	244,136
VALUATION AND TRANSLATION ADJUSTMENTS		
Valuation difference on available-for-sale securities	2,785	3,327
Deferred gains or losses on hedges	(23)	(151)
Revaluation reserve for land	73,316	73,340
Foreign currency translation adjustment	(31,775)	(23,059)
Total Valuation and Translation Adjustments	44,303	53,456
MINORITY INTERESTS	56,352	56,941
TOTAL NET ASSETS	368,918	354,534
TOTAL LIABILITIES AND NET ASSETS	1,140,408	1,110,383

CONSOLIDATED QUARTERLY STATEMENTS OF INCOME

(millions of yen)

	FY2010 2nd Quarter	FY2011 2nd Quarter
Net sales	442,848	724,879
Cost of sales	407,209	623,336
GROSS PROFIT	35,638	101,543
Selling, general and administrative expenses	55,655	54,788
OPERATING INCOME (LOSS)	(20,017)	46,754
Non-operating income		
Interest income	487	597
Dividends income	207	396
Amortization of negative goodwill	44	55
Equity in earnings of affiliates	-	4,302
Other	840	946
Total non-operating income	1,579	6,298
Non-operating expenses		
Interest expenses	3,302	2,588
Equity in losses of affiliates	20	-
Litigation settlement	447	829
Other	1,373	1,979
Total non-operating expenses	5,143	5,396
ORDINARY INCOME (LOSS)	(23,580)	47,656
Extraordinary income		
Gain on sales of non-current assets	233	187
Reversal of allowance for doubtful accounts	92	486
Other	106	422
Total extraordinary income	432	1,096
Extraordinary loss		
Loss on disposal of non-current assets	479	323
Impairment loss	764	125
Environmental expenses	-	3,427
Loss on adjustment for changes of accounting standard for asset retirement obligations	-	528
Other	350	645
Total extraordinary losses	1,594	5,049
INCOME (LOSS) BEFORE INCOME TAXES AND MINORITY INTERESTS	(24,742)	43,703
Income taxes	2,307	10,343
Income before minority interests	-	33,359
Minority interests in income	717	4,160
NET INCOME (LOSS)	(27,768)	29,198

CONSOLIDATED QUARTERLY STATEMENTS OF CASH FLOWS

(millions of yen)

	FY2010 2nd Quarter	FY2011 2nd Quarter
Cash Flows from Operating Activities		
Income (loss) before income taxes and minority interests	(24,742)	43,703
Depreciation and amortization	19,741	18,264
Amortization of negative goodwill	(44)	(55)
Equity in (earnings) losses of affiliates	20	(4,302)
Increase (decrease) in provision for retirement benefits	1,847	1,582
Increase (decrease) in provision for product warranties	(908)	(51)
Increase (decrease) in provision for bonuses	(279)	177
Increase (decrease) in allowance for doubtful accounts	(168)	(515)
Interest and dividends income	(694)	(993)
Interest expenses	3,302	2,588
Loss (gain) on sales of non-current assets	(233)	(187)
Loss (gain) on disposal of non-current assets	479	323
Impairment loss	764	125
Other extraordinary loss (income)	29	4,408
Decrease (increase) in notes and accounts receivable-trade	(4,498)	4,963
Decrease (increase) in inventories	13,513	(5,783)
Decrease (increase) in other current assets	3,291	1,090
Increase (decrease) in notes and accounts payable-trade	4,141	30,401
Increase (decrease) in accrued expenses	(879)	1,332
Increase (decrease) in deposits received	(3)	(718)
Increase (decrease) in other liabilities	1,457	(270)
Other, net	(56)	91
(Subtotal)	16,079	96,170
Interest and dividends income received	4,394	5,125
Interest expenses paid	(3,211)	(2,659)
Income taxes paid	(3,026)	(9,516)
Net Cash Provided by (Used in) Operating Activities	14,236	89,119
Cash Flows from Investing Activities		
Purchase of investment securities	(19)	(1,001)
Proceeds from sales of investment securities	4	7
Purchase of non-current assets	(24,685)	(13,374)
Proceeds from sales of non-current assets	2,453	597
Payments of long-term loans receivable	(112)	(19)
Collection of long-term loans receivable	36	57
Decrease (increase) in short-term loans receivable	33	(73)
Decrease (increase) in time deposits	(2)	3
Payments for investments in capital of subsidiaries and affiliates	(1,233)	-
Other, net	(292)	423
Net Cash Provided by (Used in) Investing Activities	(23,815)	(13,379)
Cash Flows from Financing Activities		
Net increase (decrease) in short-term loans payable	(9,324)	(1,400)
Proceeds from long-term loans payable	74,009	40,070
Repayment of long-term loans payable	(30,498)	(33,772)
Redemption of bonds	-	(20,000)
Repayments of lease obligations	(749)	(950)
Purchase of treasury stock	(5)	(7)
Cash dividends paid	(20)	(5,073)
Cash dividends paid to minority shareholders	(578)	(2,224)
Net Cash Provided by (Used in) Financing Activities	32,831	(23,359)
Effect of Exchange Rate Change on Cash and Cash Equivalents	(627)	(3,947)
Net Increase (Decrease) in Cash and Cash Equivalents	22,625	48,432
Cash and Cash Equivalents at Beginning of Period	116,198	156,198
Cash and Cash Equivalents at End of Period	138,823	204,631

<Overseas Sales>

Previous 2nd Quarter (April 1, 2009 through September 30, 2009)

(millions of yen)

	North America	Asia	Other	Total
1 Overseas sales	29,197	132,788	93,084	255,070
2 Consolidated sales	-	-	-	442,848
3 Overseas sales per Consolidated sales	% 6.6	% 30.0	% 21.0	% 57.6

Current 2nd Quarter (April 1, 2010 through September 30, 2010)

(millions of yen)

	North America	Asia	Other	Total
1 Overseas sales	32,790	237,820	199,192	469,803
2 Consolidated sales	-	-	-	724,879
3 Overseas sales per Consolidated sales	% 4.5	% 32.8	% 27.5	% 64.8

1. This segmentation is based on the geographical area.
2. Major countries or areas included
 - (1) North America---USA
 - (2) Asia---China, Thailand, Indonesia, Philippines
 - (3) Other---Saudi Arabia, Poland, Ecuador, South Africa, Australia
3. Overseas sales are sales to all countries and areas excluding Japan
made by the parent company and consolidated subsidiaries.