

## Financial Summary: FY2010 Third-Quarter Consolidated Results

Unit: JPY in billion  
Fraction less than half omitted  
Volume in thousand units

	FY2009 Q3[9 Months] (Apr '08 to Dec'08)	FY2010 Q3[9 Months] (Apr '09 to Dec'09)	FY2009 Q3 [3 Months] (Oct '08 to Dec'08)	FY2010 Q3 [3 Months] (Oct '09 to Dec'09)	FY2009 (Apr '08 to Mar '09)	FY2010 Forecast (Apr '09 to Mar '10)
Sales:	1,200.1 -8.0%	727.9 -39.3%	340.4	285.1 -16.2%	1,424.7 -26.0%	1,060.0 -25.6%
Japan	423.9 -12.5%	297.1 -29.9%	120.3	109.3 -9.1%	533.8 -18.5%	450.0 -15.7%
Overseas	776.2 -5.3%	430.8 -44.5%	220.1	175.8 -20.1%	890.9 -29.9%	610.0 -31.5%
Operating Profit (loss)	37.6 -50.8%	-5.7 (-)	-1.6	14.3 (-)	21.7 -80.2%	-5.0 (-)
% to sales	3.1%	-	-	5.0%	1.5%	-
Ordinary Profit (loss)	36.4 -57.2%	-7.7 (-)	-3.7	15.9 (-)	15.2 -87.5%	-7.0 (-)
% to sales	3.0%	-	-	5.6%	1.1%	-
Net Income (loss)	18.4 -70.1%	-16.6 (-)	-11.7	11.2 (-)	-26.9 (-)	-5.0 (-)
% to sales	1.5%	-	-	3.9%	-	-
Operating profit: Increase or Decrease		<i>Profit increase due to:</i> Material cost reduction 8.6 Cost reduction efforts 37.1 Steel, oil price etc. fluctuation 14.3  <i>Profit decrease due to:</i> Sales / Model mix -100.2 FX -3.1		<i>Profit increase due to:</i> Material cost reduction 4.2 Cost reduction efforts 11.6 Steel, oil price etc. fluctuation 3.9  <i>Profit decrease due to:</i> Sales / Model mix -3.1 FX -0.7		<i>Profit increase due to:</i> Material cost reduction 13.0 Cost reduction efforts 31.3 Steel, oil price etc. fluctuation 18.0  <i>Profit decrease due to:</i> Sales / Model mix -86.0 FX -3.0
Exchange rate	JPY 103/US \$	JPY 92/US \$	JPY 99/US \$	JPY 90/US \$	JPY 101/US \$	JPY 91/US \$
Facility Investment	37.8 (-)	15.8 -58.2%	14.1	3.9 -72.3%	66.7 31.8%	32.0 -52.0%
Depreciation	29.6 (-)	29.8 0.7%	9.8	10.1 3.1%	39.6 -4.6%	40.0 1.0%
R&D	52.8 (-)	39.2 -25.8%	17.5	13.0 -25.7%	67.7 12.3%	59.0 -12.9%
Performance Evaluation, etc.	•Decrease sales and profit	•Operating, ordinary and net loss for the first time in 7 years.		•Operating, ordinary and net Income for the first time in 5 Quarters.	•Decrease sales and net loss for the first time in 6 years.	•Operating loss for the first time in 9 years, however, forecasting the black in 2nd half.
Sales vol. : Japan	45 -17.0%	29 -34.8%	12	10 -12.8%	58 -22.0%	43 -26.2%
Sales vol. : Overseas	302 8.9%	165 -45.5%	92	74 -20.1%	343 -21.2%	245 -28.5%

Note; Except the figures as of FY2009 Q3 [3 and 9 Months], facility investment and depreciation include those of lease assets.