

Financial Summary: FY2011 Consolidated Results

- April 1 2010 through March 31 2011 -

Unit: JPY in billion

Fraction less than half omitted

Volume in thousand units

	FY2009 (April '08 to March '09)		FY2010 (April '09 to March '10)		FY2011 (April '10 to March '11)	
Sales:	1,424.7	-26.0%	1,080.9	-24.1%	1,415.5	31.0%
Japan	533.8	-18.5%	433.0	-18.9%	498.6	15.2%
Overseas	890.9	-29.9%	647.9	-27.3%	916.9	41.5%
Operating Profit	21.7	-80.2%	11.0	-49.1%	88.2	701.3%
% to sales	1.5%		1.0%		6.2%	
Working Profit	15.2	-87.5%	11.4	-25.2%	91.3	701.0%
% to sales	1.1%		1.1%		6.4%	
Net Income (loss)	-26.9	(-)	8.4	(-)	51.6	514.2%
% to sales	-		0.8%		3.6%	
Operating profit: Increase or Decrease	/		/		<i>Profit increase due to:</i> Sales / Model mix 70.5 Material cost reduction 17.7 Fixed cost Fluctuations 1.2 <i>Profit decrease due to:</i> Steel, Oil Price etc. Fluctuations -9.8 FX -2.4	
Exchange rate	JPY 101/US \$		JPY 91/US \$		JPY 85/US \$	
Facility Investment	66.7	31.8%	25.7	-61.5%	29.4	14.4%
Depreciation	39.6	-4.6%	39.5	-0.3%	36.4	-7.8%
R&D	67.7	12.3%	55.2	-18.5%	58.6	6.2%
Performance Evaluation, etc.	/		/		Increases both in sales and profit	
Sales vol. : Japan	58	-22.0%	42	-26.7%	47	10.5%
Sales vol. : Overseas	343	-21.2%	246	-28.2%	361	46.5%

<The geographical (location of company) P/L information>

FY2011
(April '10 to March '11)

	Japan	Asia	Other	Total	Consl. adj.	Consolidated
--	-------	------	-------	-------	-------------	--------------

Total sales	1,049.7	473.5	122.4	1,645.6	-230.1	1,415.5
Operating income	56.3	28.5	8.0	92.8	-4.6	88.2

FY2010
(April '09 to March '10)

	Japan	Asia	Other	Total	Consl. adj.	Consolidated
--	-------	------	-------	-------	-------------	--------------

Total sales	810.7	329.1	102.6	1,242.4	-161.5	1,080.9
Operating income	12.5	19.7	2.1	34.3	-23.3	11.0