

Financial Summary: FY2005 Consolidated Results
- April 1 2004 through March 31 2005 -

Unit: JPY in billion, Fraction less than half omitted
Volume in thousand units.
Changes from last year expressed in percent in bracket.
Negative numbers shown with the bracket

	FY2004 (April '03 to March '04)		FY2005 (April '04 to March '05)		FY2006 Forecast (April '05 to March '06)	
Sales Revenue	1,430.3	6.0%	1,493.6	4.4%	1,540.0	3.1%
Japan	627.4	32.4%	625.7	(0.3%)	630.0	0.7%
Worldwide	803.0	(8.3%)	867.8	8.1%	910.0	4.9%
Operating Profit	84.5	446.4%	87.2	3.2%	80.0	(8.3%)
% to sales	5.9%		5.8%		5.2%	
Working Profit	81.7	-	91.6	12.1%	75.0	(18.1%)
% to sales	5.7%		6.1%		4.9%	
Net Income (loss)	54.7	-	60.0	9.7%	50.0	(16.7%)
Net margin %	3.8%		4.0%		3.2%	
Operating profit improvement/ deterioration factors			Profit increase due to: Rationalization 12.6 Consolidation of Thailand mfg. operations 5.0 Expense cut 4.0 Profit decrease due to: Expense (12.7) Sales mix (3.8) FX (2.4)		Profit increase due to: Rationalization 16.0 Sales mix 8.0 Consolidation of Thailand mfg. operations 5.2 Profit decrease due to: Economic change (15.0) R&D (13.2) Expense (5.8) FX (2.4)	
Exchange rate	JPY 114/US \$		JPY 107/US \$		JPY 100/US \$	
Facility Investment	34.0	4.0%	46.1	35.6%	49.0	6.3%
Depreciation	27.3	(36.8%)	27.2	(0.4%)	26.0	(4.4%)
R&D	47.5	(11.4%)	46.8	(1.5%)	60.0	28.2%
Performance Evaluation, etc.	Record operating profit, working profit and net income		Record operating profit, working profit and net income for two consecutive terms		Solid profit continue	
Sales: Japan	103	66.5%	90	(12.9)%	99	10.1%
Sales: Worldwide	177	(17.9%)	249	40.6%	332	32.9%

Financial Summary: FY2005 Non-Consolidated Results

- April 1 2004 through March 31 2005 -

Unit: JPY in billion, Fraction less than half omitted
Volume in thousand units.
Changes from last year expressed in percent in bracket.
Negative numbers shown with the bracket

	FY2004 (April '03 to March '04)		FY2005 (April '04 to March '05)		FY2006 Forecast (April '05 to March '06)	
Sales Revenue	890.3	17.1%	880.1	(1.2%)	860.0	(2.3%)
Japan	465.9	52.0%	425.3	(8.7%)	446.0	4.9%
Worldwide	424.4	(6.5%)	454.7	7.1%	414.0	(9.0%)
Operating Profit	67.0	410.3%	60.6	(9.6%)	50.0	(17.4%)
% to sales	7.5%		6.9%		5.8%	
Working Profit	57.6	1079.4%	53.9	(6.3%)	55.0	2.0%
% to sales	6.5%		6.1%		6.4%	
Net Income (loss)	38.9		27.0	(30.5%)	40.0	48.0%
Net margin %	4.4%		3.1%		4.7%	
Operating profit improvement/deterioration factors	/		Profit increase due to: Rationalization 90.0 Expense cut 47.0		Profit increase due to: Sales vol/mix 12.0 Rationalization 11.0	
	/		Profit decrease due to: Expense (14.0) Sales vol/mix (3.7) FX (2.4)		Profit decrease due to: R&D (11.6) Expense (11.6) Economic change (8.0) FX (2.4)	
Exchange rate	JPY 114/US \$		JPY 107/US \$		JPY 100/US \$	
Facility Investment	23.0	71.6%	32.5	41.3 %	30.0	(7.7%)
Breakdown	Product		Product		Product	
	Development	5.3	Development	5.1	Development	15.0
	Manufacturing	16.3	Manufacturing	24.3	Manufacturing	13.0
	Other	1.4	Other	3.1	Other	2.0
Depreciation	17.3	(20.3%)	15.5	(10.4%)	15.0	(3.2%)
R&D	46.5	-	46.4	(0.2%)	58.0	25.0%
Performance Evaluation, etc.	Record operating profit, working profit and net income		Net income decreased due to realization of latent losses		Despite aggressive investment on R&D expected, secure solid profit.	
Production: Japan	231	0.5%	221	(4.2%)	211	(4.4%)
Sales: Japan	101	69.8%	90	(11.3%)	99	9.4%
Export from Japan	132	(23.9%)	130	(1.3%)	112	(14.0%)
Production: Worldwide	279	16.3%	358	28.3%	402	12.3%