

Supplement Material:

14-May-07

Corporate Communications

Isuzu Motors Limited

Financial Summary: FY2007 Non-Consolidated Results

- April 1 2006 through March 31 2007 -

Unit: JPY in billion

Fraction less than half omitted

Volume in thousand units

	FY2006 (April '05 to March '06)		FY2007 (April '06 to March '07)		FY2008 Forecast (April '07 to March '08)	
Sales:	917.9	4.3%	973.9	6.1%	950.0	-2.5%
Japan	485.6	14.2%	467.0	-3.8%	410.0	-12.2%
Overseas	432.3	-4.9%	506.9	17.2%	540.0	6.5%
Operating Profit	53.5	-11.7%	61.5	14.9%	54.0	-12.2%
% to sales	5.8%		6.3%		5.7%	
Working Profit	64.1	19.0%	68.3	6.4%	55.0	-19.4%
% to sales	7.0%		7.0%		5.8%	
Net Income (loss)	46.5	72.0%	68.3	47.0%	52.0	-23.9%
% to sales	5.1%		7.0%		5.5%	
Operating profit: Increase or Decrease			<i>Profit increase due to:</i>		<i>Profit increase due to:</i>	
			Sales mix	13.4	Improvement of	21.5
		Material cost reduction	8.8	profitability	9.0	
		FX	4.2	Material cost reduction	-20.0	
		<i>Profit decrease due to:</i>		<i>Profit decrease due to:</i>		
		Economic change	-9.9	Sales mix	-11.0	
		New model launching	-4.5	Facility expense	-7.0	
		expense	-4.0	Economic change		
		Expense				
Exchange rate	JPY 111/US \$		JPY 115/US \$		JPY 115/US \$	
Facility Investment	25.1	-22.8%	30.1	19.9%	36.0	19.6%
Break down	Product Development	11.4	Product Development	15.9	Product Development	14.0
	Manufacturing	11.1	Manufacturing	6.3	Manufacturing	19.0
	Others	2.6	Others	7.9	Others	3.0
Depreciation	14.1	-9.0%	14.9	5.7%	22.0	47.7%
R&D	54.3	17.0%	57.3	5.5%	61.0	6.5%
Performance Evaluation, etc.	Record working profit and net income		Record working profit and net income		Achieve the final target of Mid-term business plan	
Production vol. : Japan	214	-3.0%	237	10.5%	231	-2.4%
Sales vol. : Japan	99	10.2%	96	-3.5%	73	-23.9%
Sales vol. : Export	121	-7.1%	149	23.3%	159	7.0%
Production vol. : Overseas	401	12.0%	388	-3.2%	385	-0.8%